

Nancy Medoff



Nancy is an innovative hospitality executive best known for developing award-winning sales teams and industry leaders.

Over her twenty three year career with Marriott International, Nancy has been an Operations and Sales expert leading global and regional strategies as Senior Director of Global Sales and Director of Group Sales for the Northeast Region. As Director, Northeast Group Sales Nancy has primary leadership responsibility for Marriott's Northeast Group Sales Team consisting of seventy-five sales associates and \$200 million direct sales revenue to thirty-four full service hotels in five major Northeast Markets.

In her previous role as Senior Director in Marriott's Global Sales Organization Nancy was responsible for managing the company's global strategic relationships with 350 Multi-National Corporations generating \$3.8B in annual revenue into Marriott's 3,000+ properties worldwide.

Nancy is a travel aficionado and fitness ninja. As a two-time Marathoner and avid Soul-Cycle enthusiast she views life as an ongoing journey to evolve your personal brand and find your soul.

Passionate and innovative hospitality executive best known for developing award-winning sales teams and industry leaders.